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Justin Nickerson wins auctioneering silverware for third time

Congratulations goes to Justin Nickerson of Queensland who took out the title of the 2019 Australasian Real Estate Institutes' Auctioneering Champion.

Real Estate Institute of Australia (REIA) President Adrian Kelly said the event saw fierce competition with one of the most highly acclaimed auctioneers in the history of the championships stepping up to claim victory.

"Justin went back to back in 2016 and 2017 and his win in 2019 has equalled the record of New Zealand's Mark Sumich for the most amount of titles.

"He is also a four-time winner of the REIQ Auctioneer of the Year award and his understanding of the auction process give him the upper hand," Mr Kelly said.

Mr Nickerson was announced as the title holder at the REIV Awards for Excellence dinner held in the Palladium Ballroom, Crown Towers Melbourne last night, after a tight contest between five outstanding auctioneers: Jenna Dunley, ACT, Victoria's Luke Banitsiotis and Leon Axford and Clarence White from New South Wales.

"The standard of the finalists was exceptionally high and the competition was very close. It is especially pleasing to see our event grow stronger each year and the diversity of talent Australasia has to offer.

"A highlight of this year was to have a female finalist in Jenna Dunley from the ACT for the very first time."

The 2019 Australasian Auctioneering Championships, hosted by the Real Estate Institute of Victoria (REIV) and Real Estate Institute of Tasmania (REIV), test an auctioneer's skill and ability to command a crowd, manage any issues at the auction and call complex bidding offers.

Judges decided on a winner after the five finalists were briefed and auctioned a property in St Kilda to mock-sell under the hammer.

"We have seen the cream of the auctioneering crop in action in Melbourne, it was very exciting and highly entertaining," Mr Kelly said.

Open to the public, the annual Australasian Real Estate Institutes' Auctioneering Championships hosted 22 auctions over two days.

The Australasian Real Estate Institutes' Auctioneering Championships provide a significant opportunity for the Real Estate Institute of Australia (REIA) and the Real Estate Institute of New Zealand (REINZ) to showcase their very best Auctioneers.

The Real Estate Institute of New South Wales (REINSW) will host the Championships in Sydney in 2020.

The Real Estate Institute of Australia (REIA) is the national professional association for real estate agents in Australia. For further information or to interview REIA President Adrian Kelly please contact Helen Hull at media@reia.com.au or 0419 642 961.