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## **2020 REIA National Awards for Excellence finalists announced**

The finalists for the 15<sup>th</sup> National Awards for Excellence has been announced by The Real Estate Institute of Australia (REIA).

REIA President Adrian Kelly said the national awards recognise the best of the best in Australian real estate.

"This year the REIA National Awards for Excellence will be proudly hosted by the Real Estate Institute of the Northern Territory (REINT) in Darwin and competition is tight," Mr Kelly said.

"A total of 101 entrants, up from 86 last year, will compete for 20 awards and judging by previous events hosted by REINT, the 2020 REIA National Awards for Excellence in Darwin will be a night to remember as REINT showcase the uniqueness of the top end.

"It's also pleasing to note there has been an increase in female candidates in the different categories from previous years, in particular in the category of Residential Salesperson of the Year, which is always hotly contested."

The award categories cover all aspects of the real estate sector, including residential and commercial agencies, residential and commercial sales, residential and commercial property management, business brokers, buyer's agents, community service, innovation and communications.

Toop&Toop Real Estate in South Australia will be inducted into the REIA Hall of Fame for the third time, an achievement unparalleled in the history of the REIA National Awards for Excellence. This year Toop&Toop Real Estate are being inducted for winning Large Residential Agency of the Year in 2017, 2018 and 2019.

The 2020 Real Estate Institute of Australia's National Awards for Excellence will be held at Mindil Resort & Casino, in Darwin on Thursday 2 April 2020.

Go to <https://reia.asn.au/events/awards/> to purchase tickets and for details of accommodation available.

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**The Real Estate Institute of Australia (REIA) is the national professional association for real estate agents in Australia.**

**For further information or to speak with REIA President Adrian Kelly please contact Samantha Elley via [media@reia.com.au](mailto:media@reia.com.au) or 0413 986 068.**

## **FINALISTS**

### **Achievement Award**

ACT Ravi Soni - Laing+Simmons Commercial Property (ACT)  
NT Bec Wescombe – Knight Frank NT  
NSW Taylah Vine – Dowling Real Estate Raymond Terrace  
SA -  
TAS -  
VIC Kimberley Paterson - CBRE  
WA -

### **Business Broker of the Year**

ACT -  
NT -  
NSW -  
SA Nikki Katz - Benchmark Business Sales & Valuations  
TAS -  
VIC John Kasapi - Benchmark Business Sales & Valuations  
WA -

### **Buyers' Agent of the Year**

ACT -  
NT -  
NSW Shelley Horton - Albion Avenue  
SA Katherine Skinner – National PropertyBuyers  
TAS -  
VIC Lisa Parker - Parker Buyer Advocates  
WA Liz Sterzel - Property Wizards

### **Commercial Property Manager of the Year**

ACT -  
NT Roger Tebeck - First National Framptons  
NSW Helen Storey - CBRE  
SA Himadri Chatterjee - Colliers International  
TAS Craig Connell - Knight Frank Hobart  
VIC Gabriela Ammendola – GA Industrial & Commercial  
WA -

### **Commercial Agency of the Year**

ACT Colliers International (ACT)  
NT North Commercial NT  
NSW CBRE  
SA Commercial SA  
TAS -  
VIC CBRE  
WA Transact Capital

**Commercial Salesperson of the Year**

ACT Guy Randell - Burgess Rawson ACT  
NT Alison Ross - Elders Katherine  
NSW Joshua Charles - One Commercial Property  
SA Andrew Turner - Commercial SA  
TAS Andrew Howell - Tucker & Howell  
VIC Todd Grima - CBRE  
WA -

**Operational Support Award**

ACT Natalie Mills - McGrath Dickson  
NT Kylie Westbrook - Real Estate Central  
NSW Edward Gorddard - Colliers International  
SA -  
TAS -  
VIC Simone Firns - Network Pacific Real Estate  
WA Sharyn Howe - Realmark NorthCoastal

**Operational Leadership Award**

ACT Hannah Gill - Independent Property Management  
NT -  
NSW -  
SA Tiffany Browne - Xsell Property  
TAS -  
VIC Damian Portaro - Ray White Mildura  
WA Christian Smith - Century 21 Real Estate

**Marketing & Communications Award**

ACT Independent  
NT Real Estate Central  
NSW DiJones Real Estate  
SA -  
TAS Key2 Property  
VIC Kay & Burton  
WA Realmark

**Marketer of the Award**

ACT -  
NT -  
NSW Michael Crombie – Colliers International  
SA -  
TAS David Hernyk – Harcourts Launceston  
VIC Luke Piccolo – Woodards (Northern)  
WA -

**Innovation Award**

ACT	Independent
NT	-
NSW	Raine & Horne Terrigal-Avoca Beach
SA	Harris Real Estate
TAS	Key2 Property
VIC	Network Pacific Real Estate
WA	-

**Community Service Award**

ACT	Independent
NT	-
NSW	Damien Cooley - Cooley Auctions
SA	Michelle Alexandrou - LJ Hooker St Peters
TAS	-
VIC	-
WA	Harcourts WA

**Business Development Manager of the Year**

ACT	Lyn Fairweather - LJ Hooker Gungahlin
NT	Kate Nolan – Ray White
NSW	-
SA	Nathan Moore – Harris Real Estate
TAS	Helen Lehane – First National Hobart & Kingston
VIC	Melissa Hickson – Prime Residential Property Management
WA	Amy Doran – Hedland First National

**Large Residential Agency of the Year**

ACT	Independent
NT	Real Estate Central
NSW	Highland Property Agents
SA	Harris Real Estate
TAS	Harcourts Signature
VIC	Methven Professionals Mooroolbark
WA	-

**Medium Residential Agency of the Year**

ACT	McGrath Dickson
NT	First National O'Donoghues
NSW	Molenaar & McNeice
SA	LJ Hooker Kensington/Unley
TAS	Key2 Property
VIC	Woodards Manningham
WA	-

**Small Residential Agency of the Year**

ACT	En Vogue Property Management
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NT	Elders Real Estate Katherine
NSW	-
SA	Adcock Real Estate
TAS	Downton Property
VIC	McGrath Sandringham
WA	Mint Real Estate Claremont

#### **Residential Property Manager of the Year**

ACT	Kimberly Nugent - Independent Property Management
NT	Sarah Chau - United Realty NT
NSW	Laetitia Jones - Home Specialist Property Management
SA	Melanie Williams - Harris Real Estate
TAS	Dani shields – Harcourts Signature
VIC	-
WA	Kristy Yates – Perth Property Management

#### **Residential Property Management Team of the Year**

ACT	McIntyre Property
NT	-
NSW	Raine & Horne Newtown
SA	-
TAS	Key2 Property
VIC	Nicholas Lynch Rentals
WA	Perth Property Management

#### **Residential Salesperson of the Year**

ACT	Peta Barrett - LJ Hooker Kippax
NT	Adam Hayes - Call2View Real Estate
NSW	Betty Ockerlander - McGrath Estate Agents
SA	Sally Cameron - Toop&Toop
TAS	Helen Lehane - First National Hobart & Kingston
VIC	Vicki Sayers - RT Edgar Mt Eliza
WA	Peter Clements – Mint Real Estate Claremont

#### **Residential Sales Team of the Year**

ACT	Mark Larmer, Aaron Lewis & Tania Butler-Kemp - Independent Inner North & City
NT	-
NSW	Morton Real Estate
SA	-
TAS	Sims for Property
VIC	Network Pacific Real Estate
WA	-

