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Winners of the 2020 REIA National Awards for Excellence announced

EMBARGO – 12.00 mid day AEDT Wednesday 25 March 2020

The Real Estate Institute of Australia (REIA) announce the winners of the 15th National Awards for Excellence.

Due to the measures currently in place surrounding COVID-19, the event planned to be held in Darwin on 2 April 2020 was cancelled. REIA President Adrian Kelly said whilst this was disappointing it was inevitable for the safety and wellbeing of all concerned.

“Industry professionals from across Australia entered the REIA National Awards and we saw winners from each of the states and territories highlighting there are outstanding achievers everywhere,” Mr Kelly said.

Toop&Toop in South Australia were inducted into the REIA Hall of Fame for the third time, an achievement unparalleled in the history of the REIA National Awards for Excellence. Toop&Toop were inducted for winning Large Residential Agency of the Year at the national level in 2017, 2018 and 2019.

In particular New South Wales saw outstanding results with winners in five categories, including Community Service Award to Damien Cooley of Cooley Auctions and Residential Sales Team of the Year awarded to Morton Real Estate of New South Wales.

Medium Residential Agency of the Year was awarded to Tasmania’s Key2 Property and Helen Lehane of First National Hobart and Kingston won Business Development Manager of the Year.

South Australia’s Sally Cameron of Toop&Toop took home the Residential Salesperson of the Year, being only the fourth time since the inception of the national awards in 2006, a female salesperson has taken home this award. Nikki Katz of Benchmark Business Sales & Valuation in South Australia won back to back Business Broker of the Year, having won this award last year. Harris Real Estate in South Australia was awarded the Large Residential Agency of the Year.

The Australian Capital Territory was well represented with Guy Randell of Burgess Rawson taking home the Commercial Salesperson of the Year and Hannah Gill of Independent Property Management winning the Operational Leadership Award and Kimberly Nugent also of Independent Property Management winning the Residential Property Manager of the Year award. Independent also took home the Innovation award for 2020.

Liz Sterzel of Property Wizards in Western Australia won Buyers’ Agent of the Year with Sharyn Howe of Realmark North Coastal winning the Operational Support Award.

CBRE Victoria won Commercial Agency of the Year and Kimberley Paterson of CBRE Victoria winning the Achievement Award for 2020. Luke Piccolo of Woodards Northern in Victoria took home the title of Marketer of the Year.

Territorians were proud to see Elders Real Estate Katherine winning Small Residential Agency of the Year.

Joseph Walton, Director of Allard Shelton Pty Ltd in Victoria won the prestigious President's Award for 2020, recognizing significant contribution made by an individual to the real estate profession.

“Joseph is a passionate property professional with vast knowledge and experience in all sectors of the property market, encompassing the sale and leasing of commercial, retail and industrial properties, in addition to residential sales.

Joseph has worked extensively with government departments, publicly-listed entities, charitable foundations and high-net-worth private individuals. Having commenced at Allard Shelton in 2003 (as a Sales Executive) Joseph was appointed as a Director of the business in 2008.

With exceptional attention to detail and strong ethical standards, Joseph is passionate about giving back to his industry and the broader community. This is consistently demonstrated through his involvement in various industry associations at both a state and national level, “ Mr Kelly said.

The recipients of the 2020 REIA National Awards for Excellence can be viewed on page 2 of this media release.

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The Real Estate Institute of Australia (REIA) is the national professional association for real estate agents in Australia.

For further information or to speak with REIA President Adrian Kelly please contact Samantha Elley via media@reia.com.au or 0413 986 068.

FINALISTS

Achievement Award

ACT Ravi Soni - Laing+Simmons Commercial Property (ACT)
NT Bec Wescombe – Knight Frank NT
NSW Taylah Vine – Dowling Real Estate Raymond Terrace
VIC Kimberley Paterson CBRE
NT Bec Wescombe – Knight Frank NT

WINNER: Kimberley Paterson – CBRE Victoria

Business Broker of the Year

SA Nikki Katz - Benchmark Business Sales & Valuations
VIC John Kasapi - Benchmark Business Sales & Valuations

WINNER: Nikki Katz – Benchmark Business Sales & Valuations SA

Buyers' Agent of the Year

NSW Shelley Horton - Albion Avenue
SA Katherine Skinner – National Property Buyers
VIC Lisa Parker - Parker Buyer Advocates
WA Liz Sterzel - Property Wizards

WINNER: Liz Sterzel – Property Wizards WA

Commercial Property Manager of the Year

NT Roger Tebeck - First National Framptons
NSW Helen Storey - CBRE
SA Himadri Chatterjee - Colliers International
TAS Craig Connell - Knight Frank Hobart
VIC Gabriela Ammendola – GA Industrial & Commercial

WINNER: Helen Storey - CBRE NSW

Commercial Agency of the Year

ACT Colliers International (ACT)
NT North Commercial NT
NSW CBRE
SA Commercial SA
VIC CBRE
WA Transact Capital

WINNER: CBRE Victoria

Commercial Salesperson of the Year

ACT Guy Randell - Burgess Rawson
ACT
NT Alison Ross - Elders Katherine

NSW Joshua Charles - One Commercial Property
SA Andrew Turner - Commercial SA
TAS Andrew Howell - Tucker &
Howell
VIC Todd Grima - CBRE

WINNER: Guy Randell – Burgess Rawson ACT

Operational Support Award

ACT Natalie Mills - McGrath Dickson
NT Kylie Westbrook - Real Estate Central
NSW Edward Gorddard - Colliers
International
VIC Simone Firns - Network Pacific Real Estate
WA Sharyn Howe - Realmark North Coastal

WINNER: Sharyn Howe – Realmark North Coastal WA

Operational Leadership Award

ACT Hannah Gill - Independent Property Management
SA Tiffany Browne - Xsell Property
VIC Damian Portaro - Ray White Mildura
WA Christian Smith - Century 21 Real Estate

WINNER: Hannah Gill – Independent Property Management ACT

Marketing & Communications Award

ACT Independent
NT Real Estate Central
NSW Di Jones Real Estate
TAS Key2 Property
VIC Kay & Burton
WA Realmark

WINNER: Di Jones Real Estate NSW

Marketer of the Award

NSW Michael Crombie – Colliers International
TAS David Heryk – Harcourts
Launceston
VIC Luke Piccolo – Woodards (Northern)

**WINNER: Luke Piccolo – Woodards
(Northern)
VIC**

Innovation Award

ACT Independent
NSW Raine & Horne Terrigal-Avoca Beach
SA Harris Real Estate
TAS Key2 Property

VIC Network Pacific Real Estate

WINNER: Independent ACT

Community Service Award

ACT Independent
NSW Damien Cooley - Cooley Auctions
SA Michele Alexandrou - LJ Hooker St Peters
WA Harcourts WA

WINNER: Damien Cooley – Cooley Auctions NSW

Business Development Manager of the Year

ACT Lyn Fairweather - LJ Hooker Gungahlin
NT Kate Nolan – Ray White Darwin
SA Nathan Moore – Harris Real Estate
TAS Helen Lehane – First National Hobart & Kingston
VIC Melissa Hickson – Prime Residential Property Management
WA Amy Doran – Hedland First National

WINNER: Helen Lehane – First National Hobart & Kingston TAS

Large Residential Agency of the Year

ACT Independent
NT Real Estate Central
NSW Highland Property Agents
SA Harris Real Estate
TAS Harcourts Signature
VIC Methven Professionals Mooroolbark

WINNER: Harris Real Estate SA

Medium Residential Agency of the Year

ACT McGrath Dickson
NT First National O'Donoghues
NSW Molenaar & McNeice
SA LJ Hooker Kensington/Unley
TAS Key2 Property
VIC Woodards Manningham

WINNER: Key2 Property TAS

Small Residential Agency of the Year

ACT En Vogue Property Management
NT Elders Real Estate Katherine
SA Adcock Real Estate

TAS Downton Property
VIC McGrath Sandringham
WA Mint Real Estate Claremont

WINNER: Elders Real Estate Katherine NT

Residential Property Manager of the Year

ACT Kimberly Nugent - Independent Property Management
NT Sarah Chau - United Realty NT
NSW Laetitia Jones - Home Specialist Property Management
SA Melanie Williams - Harris Real
Estate
TAS Dani shields – Harcourts Signature
WA Kristy Yates – Perth Property Management

WINNER: Kimberly Nugent – Independent Property Management ACT

Residential Property Management Team of the Year

ACT McIntyre Property
NSW Raine & Horne Newtown
TAS Key2 Property
VIC Nicholas Lynch Rentals
WA Perth Property Management

WINNER: Raine & Horne Newtown NSW

Residential Salesperson of the Year

ACT Peta Barrett - LJ Hooker Kippax
NT Adam Hayes - Call2View Real Estate
NSW Betty Ockerlander - McGrath Estate Agents
SA Sally Cameron - Toop&Toop
TAS Helen Lehane - First National Hobart & Kingston
VIC Vicki Sayers - RT Edgar Mt Eliza
WA Peter Clements – Mint Real Estate Claremont

WINNER: Sally Cameron – Toop&Toop SA

Residential Sales Team of the Year

ACT Mark Larmer, Aaron Lewis & Tania Butler-Kemp - Independent Inner North & City
NSW Morton Real Estate
TAS Sims for Property
VIC Network Pacific Real Estate

WINNER: Morton Real Estate NSW

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