

**100 YEARS OF SERVING
THE REAL ESTATE INDUSTRY**

Media Release

For immediate release – 19 April, 2024

2024 AUSTROS CHALLENGERS NAMED

The Real Estate Institute of Australia (REIA) has unveiled the competitors who will compete for the top prize at the Australasian Auctioneering Championship (AUSTROS) 2024.

Representing the pinnacle of auctioneering excellence, these finalists from Australia and New Zealand will vie for the title of the Trans-Tasman region's top auctioneer on May 15, 2024.

REIA President Ms Leanne Pilkington said that this AUSTROS event will be the most thrilling yet, recognising and celebrating outstanding talent within the real estate industry while also commemorating 100 years of REIA.

"AUSTROS is a platform that showcases the exemplary skills and professionalism of auctioneers from across Australia and New Zealand," Ms Pilkington said.

Real Estate Institute of New Zealand (REINZ) Chief Executive, Jen Baird, highlighted the role of AUSTROS in showcasing the diverse talents and capabilities fostered by Real Estate Institute memberships in both Australia and New Zealand.

"Auctioneers play a crucial role in the sale of property and the growth of real estate businesses on both sides of the Tasman. Real estate markets benefit from the ongoing development of the best auctioneers in the world and we are expecting nothing but world class at this year's AUSTROS."

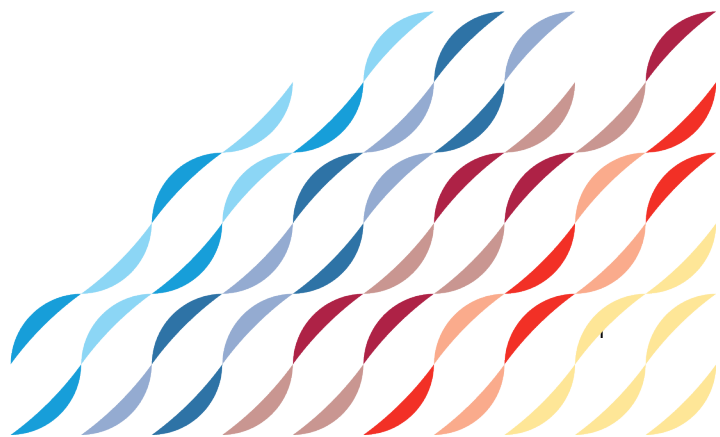
The Real Estate Institute of Tasmania Chief Executive, Ms Michelle Tynan said the event had extra significance as the REIT hosted the inaugural event in 1993.

"For the Real Estate Institute of Tasmania to host the 2024 Auctioneering Championship in conjunction with the REIA 100 Year Celebration is really special, after REIT played a significant role in the inaugural Championship in 1993."

"To be part of the continuing evolution of this competition and effect it has had on raising the standard of professionalism and elevating the value of the auction method as the most transparent sales process for vendors," she said.

"We are truly delighted to be able to both showcase the best auctioneers in Australasia, in tandem with the REIA National Awards for Excellence 2024, as well as showcase beautiful Hobart at the same time."

The AUSTROS will be held as part of the ANZ REIA 100 event, scheduled to take place from May 14 to May 16, 2024, in Hobart, Tasmania. This prestigious gathering, organised in collaboration with the Real Estate Institute of Tasmania (REIT), will bring together industry professionals from across Australia to participate in a series of events, including the AUSTROS, the REIA National Awards for Excellence, and the REIA Centennial Congress.





Ms Pilkington emphasised the importance of honouring the industry's collective achievements and reflecting on the role collaboration had played in REIA's recent history.

"As we gather to commemorate the achievements of our industry, we also look forward to engaging in insightful discussions during the Centennial Congress," she said. "It's a moment to honor our past, celebrate our present, and chart an inspired course for the future of real estate.

"In particular, auctioneering, and the partnership between the Real Estate Institute of Australia and the Real Estate Institute of New Zealand in delivering the AUSTROS is an essential feature of driving forward excellence in the real estate transaction; and the authentic human connection we've come to know and love from our auctioneering community."

"Congratulations to our AUSTROS 2024 finalists."

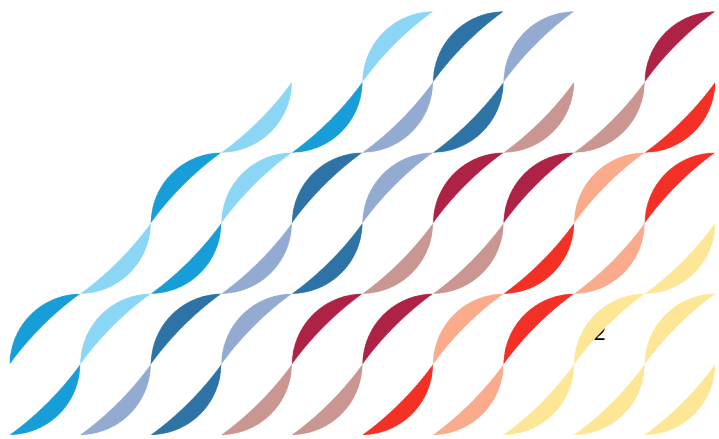
Tickets to the AUSTROS 2024 can be [purchased here](#).

The AUSTROS 2024 challengers are:

	NAME
South Australia	Anthony DeMarco, Harcourts Smith
South Australia	Bronte Manuel, Toop + Toop
New South Wales	Paul Hancock, McGrath Estate Agents
New South Wales	Clarence White, Menck White Auctioneers
Tasmania	Jake McIntyre, Ray White Hobart
Victoria	Luke Banitsiotis, Woodards
Victoria	Paul Tzamalīs, The Auction Company
Western Australia	Richard Kerr, Apollo Auctions
Western Australia	Prash Nayar, Perth Realty
Australian Capital Territory	Alec Brown, Ray White Canberra
Australian Capital Territory	Nic Salter Harding, LJ Hooker Dickson
New Zealand	Robert Tulp, Apollo Auctions
New Zealand	Mark McGoldrick, Harcourts

Photos can be obtained via the link:

https://www.dropbox.com/scl/fo/1c8hom443bvdlnr7ujww7/AG1jZJmQst_vo6KdQDMs1hY?rlkey=q6t8sfohucr6cjmsiufqxd9io&st=l6yj2ho6&dl=0





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Established in 1924, REIA is a federated body of State & Territory Real Estate Institutes representing 85% of Australian real estate agencies. We are a national advocate for the Australian real estate industry which is made up of 46,793 Australian businesses that employs 133,360 Australians.

For more information visit www.reia.com.au

