

100 YEARS OF SERVING
THE REAL ESTATE INDUSTRY

Media Release

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REIA NATIONAL AWARDS FOR EXCELLENCE AND AUSTROS 2024 CHAMPION HONOURED AT HISTORIC REIA 100 GALA

Real Estate Institute of Australia's (REIA) National Awards for Excellence (NAFE) for 2024 have been announced at the ANZ REIA 100 Gala, highlighting 25 exceptional individuals and agencies who have distinguished themselves in the real estate industry.

REIA President, Ms Leanne Pilkington said the NAFE 2024 winners represent Australia's top real estate talent.

"Each winner was carefully selected through an independently audited and peer reviewed process from the pool of 2023 winners of State and Territory Real Estate Institute's Awards for Excellence (AFEs) as well as the Australasian Auctioneering Championship (AUSTROS) held in Hobart from 15 – 16 May 2024.

"It was a great honour to present the former REIA President, **Mr Adrian Kelly**, with the prestigious REIA Presidents Award.

"Adrian's exceptional leadership and contributions to the real estate industry were deservedly honoured at the ceremony, highlighting his enduring impact and influence on the sector in leading the industry over the COVID-19 pandemic," she said.

Mr Kelly is a director at the successful agency, View Hobart, and has held pivotal leadership roles in the industry including REIA (President 2018 – 2021), Past President of the REIT (2011 – 2014) and is long-standing Director on the Property Agents Board."


Ms Pilkington said this year's NAFE ceremony featured an impressive range of categories, covering every facet of the real estate sector including two inaugural sustainability awards and a strong showing from the Tasmanian hosts.

"Community service was highlighted through the Community Service Award, presented to Louella Jury of Homelands Property in Tasmania, while Renee Maynard from Peter Lees Real Estate was honoured with the Individual Sustainability Leadership Award. Harcourts Huon Valley in Tasmania was recognised for innovation, clinching the Innovation Award."

Ms Pilkington said for the first time the AUSTROS was integrated into the REIA NAFEs and named the AUSTROS Champion.

"I would like to congratulate **Luke Banitsiotis** for taking out the 2024 AUSTROS. It was a hotly contested and an incredible few days of auctioneering."

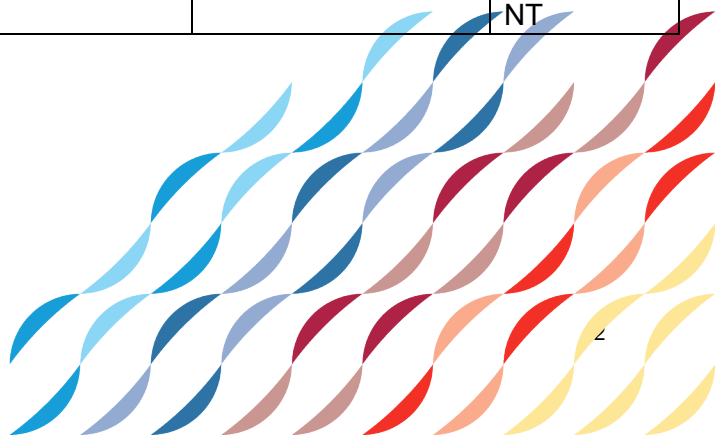



The NAFE 2024 winners epitomise excellence and innovation in the real estate industry, setting a high standard for professionalism, integrity, and service. 

Hosted by the Real Estate Institute of Tasmania (REIT) in the picturesque city of Hobart, the event brought together over 550 attendees from Australia and across the globe including the Real Estate Institute of New Zealand, the National Association of REALTORS® and the International Real Estate Federation (FIABCI).

Link to photos: [here](#)

Achievement Award	Sarah Smyth	Colliers Canberra	ACT
Agency Sustainability Leadership Award (inaugural)	TAARNBY™		SA
Business Broker of the Year	Nikki Katz	The Business Sales Agency	SA
Business Development Manager of the Year	Jarryd Kirchner	The Property Collective	ACT
Buyers' Agent of the Year	Samantha Spilsbury	Buyers Agents Tasmania	TAS
Commercial Agency of the Year	Colliers Canberra		ACT
Commercial Property Manager of the Year	Debbie Daly	Colliers Canberra	ACT
Commercial Salesperson of the Year	Michael Ceacis	Canberra Commercial	ACT
Community Service Award	Louella Jury	Homelands Property	TAS
Individual Sustainability Leadership Award (inaugural)	Renee Maynard	Peter Lees Real Estate	TAS
Innovation Award	Harcourts Huon Valley		TAS
Large Residential Agency of the Year	Harris Real Estate		SA
Marketer of the Year Award	Mechlenne Douaihy	Merc Real Estate	NSW
Marketing and Communications Award	TAARNBY™		SA
Medium Residential Agency of the Year	Harcourts Huon Valley		TAS
Operational Leadership Award	Geoff Crane	City Realty	SA
Operational Support Award	Taneale Di Costa	Xceed Real Estate	WA
Residential Property Management Team of the Year	The Property Collective		ACT
Residential Property Manager of the Year	Simone Fogarty	One Agency Orange	NSW
Residential Sales Team of the Year	Warburton Estate Agents		NSW
Residential Sales Team of the Year	Elders Top End Group		NT



Residential Salesperson of the Year	Jane Macken	LJ Hooker Woden/Weston	ACT 
Small Residential Agency of the Year	TAARNBY™		SA
Australasian Auctioneering Champion	Luke Banitsiotis	Woodards	VIC
REIA Presidents Award	Adrian Kelly	View Hobart	TAS

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Established in 1924, REIA is a federated body of State & Territory Real Estate Institutes representing 85% of Australian real estate agencies. We are a national advocate for the Australian real estate industry which is made up of 46,793 Australian businesses that employs 133,360 Australians.

For more information visit www.reia.com.au

